

# ESTIMATE



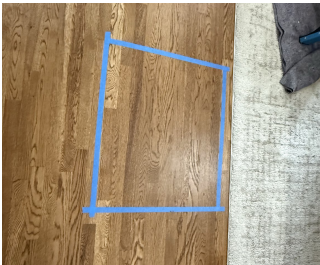
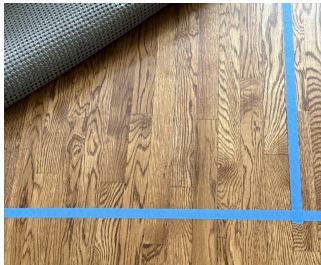
## Prepared For

Alex Cash  
946 River Landing Dr Memphis, TN 38103  
United States  
(614) 593-6899

### GERMANTOWN HARDWOOD FLOORS, INC.

6979 Neshoba Rd  
Germantown, TN 38138  
Phone: (901) 628-1373  
Email: info@germantownwoodflooring.net  
Web: www.germantownwoodflooring.net

Estimate # 39912  
Date 12/01/2025  
Business / Tax # 200003249 / 85-0508421

| Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | Quantity | Total             |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|-------------------|
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |          | <b>\$1,250.00</b> |
| Demoll Plywoods (Subfloors)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | 1        | \$350.00          |
| <ul style="list-style-type: none"> <li>Remove, haul away, and dump.</li> <li>Labor</li> </ul> <p>Two Holes need to be made in the areas mentioned so that the Subfloor company can work on the structure of the house. The holes will have to remain covered with plywood and the areas cannot be accessed until they are finished.</p> <div>   </div> |          |                   |
| Repair & Lace in Hardwood Floor, Sand & Refinishing                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 1        | \$900.00          |
| <ul style="list-style-type: none"> <li>Remove water damaged hardwood.</li> <li>Weave in new wood.</li> <li>Sand &amp; refinishing one coat stain and two coats polyurethane.</li> <li>Material &amp; labor.</li> </ul>                                                                                                                                                                                                                                                                                                       |          |                   |

|                 |                   |
|-----------------|-------------------|
| <b>Subtotal</b> | \$1,250.00        |
| <hr/>           |                   |
| <b>Total</b>    | <b>\$1,250.00</b> |

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**Notes:**

Project Director: Fernando Cruz

946 River Landing Dr  
Memphis, TN, United States

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Payment Policy:

- A 50% deposit is required to initiate the project, with the remaining 50% due upon final completion and customer approval.
- Payments accepted: cash, check, electronic transfer (Zelle) or credit card (A processing fee of 3.5% Added to payments made by credit card).

## Service Agreement / Flooring Work Terms

This document outlines the terms and conditions governing all services provided by Germantown Hardwood Floors.

### 1. Scope of Work

All work to be performed as specified in the proposal or invoice.

The scope includes only the labor and materials explicitly mentioned. Any additional work requested by the client after project start will be subject to a written change order and additional charges.

### 2. Access and Job Site Conditions

- The client must ensure clear and safe access to the job site during scheduled work hours.
- All furniture, rugs, and personal items must be removed from work areas prior to the start of service unless otherwise arranged.
- The client agrees to have 220 volt, 30 amp power available within 100 feet of the work area via standard electrical outlets.
- Germantown Hardwood Floors is not responsible for damage to items left in work areas.

### 3. Subfloor and Existing Conditions

- The company is not liable for pre-existing conditions such as subfloor damage, squeaks, uneven surfaces, moisture issues, or structural movement.
- If such conditions are discovered during the project, the client will be informed immediately, and corrective work will be quoted separately.
- Moisture testing may be performed upon request but is not included unless specified.

### 4. Materials and Finishes

- All finishes (oil-based or water-based polyurethane, stains, sealers) will be applied in accordance with manufacturer's specifications.
- Natural color variations and grain differences are inherent characteristics of wood and are not considered defects.
- Final sheen (gloss, semi-gloss, satin, matte) will match the client's selection prior to finishing.

### 5. Drying, Ventilation, and Temperature

- Client agrees to maintain proper ventilation and temperature (65–80°F) during and after finishing to ensure correct drying and curing.
- Germantown Hardwood Floors is not responsible for dust settlement, airborne particles, or odor sensitivities that may occur during or after finishing.

## 6. Payment Terms

- A deposit of 50% is required to schedule work, with the remaining balance due upon completion.
- Payments accepted: cash, check, electronic transfer (Zelle) or credit card (A processing fee of 3.5% Added to payments made by credit card.
- Late payments are subject to a 5% monthly finance charge. IF PAYMENT IS NOT RECEIVED WITHIN 7 DAYS OF COMPLETION, A BOOKKEEPING CHARGE OF \$75.00 WILL BE CHARGED AND IMMEDIATELY DUE AND PAYABLE IN ADDITION TO THE FINAL PAYMENT.

\* Special order deposits are non-refundable after confirmation. For standard materials, the customer will be responsible for the return shipping cost, which will be determined by the supplier.

- Materials remain the property of Germantown Hardwood Floors until full payment is received.

## 7. Warranty

- Workmanship is guaranteed for 1 year against peeling, adhesion failure, or improper application under normal residential use.
- Warranty does not cover damage caused by water, pets, furniture movement, or neglect.
- Periodic maintenance such as cleaning, buffing, and recoating is recommended to maintain warranty coverage.

## 8. Cancellation Policy

- Cancellations made within 48 hours of scheduled work may incur a \$250 rescheduling fee to cover lost time and preparation.
- Weather-related delays or emergencies will be handled on a case-by-case basis without penalty.

## 9. Liability and Limitations

- Germantown Hardwood Floors carries full liability insurance and workers' compensation.
- The company's liability shall not exceed the total contract amount.
- We are not responsible for indirect or consequential damages arising from delays or unforeseen conditions.

## 10. Final Inspection and Acceptance

- The client (or representative) must inspect and sign off on work completion.
- Once the area is approved and accepted, responsibility for care and protection transfers to the client.
- Avoid placing rugs or heavy furniture for at least 72 hours after final coat application.

#### ADDITIONAL INFORMATION: ABOUT GAPS IN HARDWOOD FLOORS

Gaps between hardwood flooring are generally considered normal and occur due to the natural expansion and contraction of wood as it absorbs or releases moisture based on temperature and humidity changes, particularly during different seasons; this means small gaps are usually not a cause for concern, especially if they close up during more humid periods.

Key points about hardwood floor gaps:

Natural phenomenon:

Wood is hygroscopic, meaning it absorbs and releases moisture from the air, causing it to expand and contract, resulting in gaps between planks.

Seasonal variations:

Gaps are most noticeable in winter when the air is dry and heating systems are running, causing wood to shrink.

Small gaps, comparable to the width of a dime, are considered normal and usually close up when humidity levels rise.

Factors affecting gap size:

Wood species: Some wood types are more prone to expansion and contraction than others.

Board width: Wider planks tend to show larger gaps than narrower ones.

What to do about gaps:

Tips for Homeowners.

They can monitor the situation:

If the gaps are small and close up during humid periods, no action may be necessary.

Manage humidity:

To minimize gapping, use a humidifier to maintain a consistent indoor humidity level, especially during dry winter months.

#### ADDITIONAL RECOMMENDATIONS

- Use felt pads under furniture.
- Clean floors with manufacturer-approved products only.
- Maintain indoor humidity between 35–55% year-round.

#### CLIENT ACKNOWLEDGMENT

I have read, understood, and agree to the terms and conditions above.

I authorize Germantown Hardwood Floors to perform the described work according to this

agreement.

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

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GERMANTOWN HARDWOOD FLOORS

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Alex Cash